REQUEST FOR PROPOSAL EAST COAST MIGRANT HEAD START PROJECT, RFP NO. 122023 COMMUNICATIONS CONSULTANT/ BRAND STRATEGIST GENERAL QUESTIONS/ANSWERS

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QUESTIONS RECEIVED		ANSWERS	
1. 2. 3.	How many branding firms are you interviewing? How did you hear about <i>Substance</i> ? Can we incorporate your RFP questions into our proposal format, or does it need to be this actual PDF document? Your new grant cycle is November 1,	 It depends on the number of reserved from the RFP. ECMHSP heard about Substance internet search. Yes, you may incorporate the RF into your proposal format. November 1, 2024 is the start of the start o	via FP questions f the new
F	2024. I assume this is the new name deadline. Is this for name approval or implementation?	project period for East Coast Mig Start Project. This date has noth with the name approval or imple	ing to do
5.	What is your long-term plan for visual branding to exist with the new name? If the current logo doesn't work, which seems a likely scenario, do you envision	process for the name change. 5. Currently, ECMHSP is only interechanging the name; however, wopen to ideas.	
	a phase two for logo and visual branding?	Yes, please be prepared to cond interviews in English and Spanis	
6.	Assuming focus group interviews and/or one on one phone conversations with stakeholders listed below. Do some of these need to be conducted in Spanish? - ECMHSP Board Members - ECMHSP Policy Council Members - parents of enrolled children - community partners	 Please refer to the RFP for information relates to existing research. Please refer to the RFP for information relates to existing research. Internal research has extended a conversations with internal stak such as ECMHSP Board member Organizational Leaders. 	mation as it as far as eholders,
7.	Is there any existing research on which we can build?	This is more research; however, information is welcomed and be	
8.	How much internal research have you done to get to this point?	11. This is to be determined.12. Not applicable.	
9.	Who are the internal brand champions advocating for this?	13. Maybe, but we are not certain, i	now.
	How much data drive information are you looking for or is this more qualitative research?		
11.	Long term, are you looking at this from a lens toward national expansion?		
12.	What does a Head Start expansion strategy look like?		
13.	Do you require any change management support for adoption of		

the new name?